

Junior ERP Presales Consultant

(m/f/d) | Munich, Germany | Hybrid work

Join a smart, international team that works every day hand-in-hand to make their vision of "No more boring tasks!" come true. Enter a results-driven work culture and take on a role that allows you to carry real responsibility from day one.

We are much. Consulting, a fast-growing and ambitious consultancy with a focus on business IT & ERP systems. If you seek professionalism, but without the usual rigid structures, we invite you to become part of our team!

Our offer

- **Exciting & challenging tasks:** with us, you carry responsibility from day one
- **Steep learning curve:** you will be introduced to your tasks in a carefully structured seven-week onboarding plan
- **Innovative, result-driven work culture:** look forward to short, flexible decision-making paths and lean, orderly processes
- **A motivated, high-performing team:** work with like-minded professionals who have great expertise and passion for their work
- **Flexible working hours:** structure your work in a way that suits your life best
- **Hybrid work:** for your perfect work-life balance, you can choose if you want to work from home or in the office
- **Plenty additional benefits:** fitness center, state-of-the-art equipment, self-learning budget - we value our employees & do our best to show it

Your profile

- Experience in sales, consulting, or a related field
- Convincing and open personality to build close customer relationships
- Strong interest in business IT, software and digitalisation
- Very fast comprehension, analytical way of working & high commitment
- Passion for challenging tasks
- English & German-speaking team player

Your tasks

- Support the presales team with independent realization of projects
- Lead clients through the early project phases up to a successful contract conclusion
- Evaluation and company-specific requirement analyses
- Set-up and presentation of customized system demos of our ERP system
- Analysing and reviewing requests from potential top customers for feasibility

Send your CV or expressive LinkedIn profile to: apply-jpc@muchconsulting.de
Learn more about much. Consulting at muchconsulting.com/join.