

ERP Sales Assistant (m/f/d)

Become part of your new much. Consulting team in Lisbon or Munich and join our sales team as a front-line fighter in the digitalisation of European companies. Help us delivering the edge-cutting innovative solutions and to ensure our vision: “**No more boring tasks**”.

We are much. Consulting, a global network of driven experts that works every day, always aiming to deliver the best possible results for our customers.

Become part of an international team of creative problem-solvers!

Our offer

- **Compelling & exciting projects:** you are involved in every step of the sales cycle for complex digital projects
- **Real impact:** Your work directly drives digitisation & innovation of major companies influencing their structure & processes fundamentally
- **No BS Sales:** What we promise, we deliver
- **Flexible working hours:** Organize your workday the way you like it
- **Real team spirit:** join a high-performing team that is passionate about its work and likes to have fun along the way!
- **Plenty additional benefits:** annual bonus, top insurance, self-learning budget, state-of-the-art equipment - we value our employees & do our best to show it

Your profile

- Professional domain of German and English (additional European languages are a plus)
- Familiarity with software or consulting
- Experience in sales, business development, project management or general management
- Any degree in IT or Business or similar
- Proactivity, autonomy and willingness to grow the role within the company

Your tasks

- You guide new leads through the entire sales cycle from start to end
- Be the first person of contact for new and current clients
- Market research and KPI's analysis about the company's
- Support, prepare and execute meetings and pitch decks
- Come up with the best possible offers and present it to client's
- Showcase and demonstrate our solutions through demos

Send your CV or expressive LinkedIn profile to: apply-sa@muchconsulting.de
Learn more about much. Consulting at muchconsulting.com/join.