

# Head of ERP Pre-Sales Consulting

(m/f/d)

We are much. Consulting a fast-growing consultancy from Munich with a focus on business IT & ERP systems. You seek professionalism but without the usual rigid structures? Great, that is exactly what we are about!

Lead challenging projects in the area of ERP Pre Sales Consulting and establish your own successful team. You will get to be part of a fantastic international team, receive a lot of personal responsibility and take on a role that gives you the chance to bring in your own ideas and your experience.

Become a part of much. Consulting.

## Our offer

- **Quick career advancement:** You will be set on a fast-track towards partnership
- **Real impact:** With us, nothing is set in stone. You are free to shape company processes and contribute with your own ideas
- **Start-up culture combined with professionalism:** Look forward to short, flexible decision-making paths and lean, orderly processes
- **A motivated, high-performing team:** Work with like-minded professionals who have great expertise and passion for their work
- **Flexible working hours:** We believe in a true work-life balance without the industry-standard 80-hour work weeks
- **Many other benefits:** Annual bonus, fitness center, state-of-the-art equipment - we value our employees and do our best to show it

## Your profile

- Min. 3 years of relevant experience in consulting, sales or a related field
- Convincing and open personality to build close customer relationships
- Strong interest in business IT, software and digitalisation
- Very fast comprehension, analytical way of working & high commitment
- Passion for challenging tasks
- English & German-speaking team player

## Your tasks

- Establishment and management of a pre-sales team
- Lead clients through the early project phases up to a successful contract conclusion
- Evaluation and company-specific requirement analyses
- Set-up and presentation of customized system demos of our ERP system Odoo
- Analysing and reviewing requests from potential top customers for feasibility

Send your CV or expressive LinkedIn profile to: [apply-hps@muchconsulting.de](mailto:apply-hps@muchconsulting.de)  
Learn more about much. Consulting at [muchconsulting.com/join](https://muchconsulting.com/join).